

# Who Do You Know?

The key to a successful fund-raising campaign depends on asking people you know for support. Think about everyone who you see or interact with and ask him or her to make a donation. Your list can be overwhelming so use this sheet to help you identify people that you know and organize them in categories. Start with the easiest people to reach—your family and friends. Next, ask acquaintances and teachers/ coaches. Before you know it you will have a complete list of people you know!

## Family Members (Parents, Grandparents, Aunts, Uncles, etc.)

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## Friends

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## Teachers and Coaches

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## Parent's Friends and Neighbors

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## Others

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